

## Press Release

Zug/Pully, 10 December 2020

### **Pully Chooses Swiss4net for the Construction of its Fibre Optic Network**

**Within just over 2 years from now, the City of Pully will be provided with a point-to-point fibre optic network (FTTH) covering the entirety of its geographical area. This will be realised through a long-term partnership established with the Swiss company Swiss4net, for the construction and operation of the network. In addition to the financing of the construction of the FTTH network, Swiss4net will also be responsible for its operation. The new Pully FTTH network will be made available to any interested telecommunication providers.**

As a specialist in the field of the construction, operation and financing of environmentally friendly, high-performance future-proof point-to-point FTTH fibre optic networks, Swiss4net has already financed and constructed the FTTH networks in Chiasso, Vacallo, Morbio Inferiore, Balerna as well as those in Baden and Ennetbaden, and also operates those networks. Ascona's FTTH network is currently under construction. The city of Pully has now chosen Swiss4net as their partner for their FTTH network. Once the networks in Ascona and Pully are live, Swiss4net will be serving around 42,000 households with fibre optic connections in Switzerland.

The Municipality of Pully considers that a fibre optic network is an essential infrastructure for the development of the city, which is why it is pleased to launch such a project for its fellow citizens and its businesses. Swiss4net's business model convinced the Municipality as it guarantees a modern FTTH network, without having to finance or operate it.

The Municipality will make its ducts infrastructure available to Swiss4net for pulling fibres in the public domain, which will imply a relatively contained investment of CHF 2.8 million to complete the network of missing ducts. By accepting on December 9, 2020 to grant the Municipality the credit intended to finance this operation, the Municipal Council has demonstrated its support for this important project for the future of the Municipality. Each owner will be presented with a proposal for a free connection to the FTTH network, which he can of course freely accept or refuse.

#### **Swiss4net finances, builds and operates the network**

In Pully, the planning phase and analysis of detailed requirements is now underway. The beginning of the construction of the network is planned for 2021, which is expected to take just over two years to complete. To this end, Swiss4net is establishing the local operating company Pully4net, a 100% owned subsidiary, responsible for the entire construction and subsequent operation of the fibre optic network. All construction costs for the new fibre optic network will be financed by Swiss4net.



The new Pully4net FTTH network will be available to any interested telecom providers on a non-discriminatory basis. As a result, the population of Pully will soon be able to benefit from ultra-fast Internet and state-of-the-art TV and telephony services offered by both national and regional providers over the fibre optic network.

All of Swiss4net's FTTH networks are based on a pure point-to-point model, which ensures that all end customers and companies receive their own dedicated fibre optic lines. Moreover, two additional optical fibre lines are available in each premise for future use.

### **Development of FTTH in Switzerland**

Swiss4net has been working on developing FTTH infrastructure for years, and continues to work with municipalities, cities and energy supply companies to offer the benefits of fibre to the home, through its unique model, where Swiss4net provides the design, construction, operation and financing for the FTTH network.

In order to cope with the continued demand increase, Swiss4net has recently recruited Claudio Birmelin and Thomas Nick who will join the existing team of consultants, namely Rolf Brechbühl and Christophe Calarnou, supported by CTO Roger Frey. Each of the new Swiss4net consultants has more than twenty years' experience in the telecommunications industry and are, together with the rest of the Swiss4net team, available to engage with all stakeholders and answer any information requests. With a view to further improving the visibility of future partners on its operations and coordination with the stakeholders, Swiss4net will also benefit from the support of Corrado Nosedà, managing director of Chiasso's municipal utilities operator AGE SA, and a long-standing partner of Swiss4net.

### **About Swiss4net**

Swiss4net is the only partner of municipalities, cities and energy supply companies, offering a long-term one-stop package for the construction of point-to-point FTTH fibre optic networks in Switzerland. Unlike other providers, Swiss4net takes care of everything, from planning to construction, to operation. Municipalities, cities and energy supply companies don't incur any costs or bear any financial risks. The fibre optic networks obtained increase the attractiveness of those municipalities and cities, whilst also increasing the freedom of customers, who are able to choose their telecommunication provider. Swiss4net currently operates the point-to-point FTTH fibre optic networks in Baden and Chiasso with Ascona's network currently being deployed.

Further information on Swiss4net is available at: [www.swiss4net.ch/en](http://www.swiss4net.ch/en)

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